



Ramping up production in Vietnam?

GUIDE TO INVESTMENT IN MANUFACTURING & TAX PLANNING

The Harbourview, Wan Chai, Hong Kong

Friday 18 Oct 2019 (0830 – 1230)

Vietnam Manufacturing Investment workshop series:

Hanoi (9 Oct), Hai Phong (10 Oct), Ho Chi Minh City (25 Oct), Bangkok (14 Nov), KL (13 Dec)

Why Vietnam Manufacturing?

- Trade war, trade war, trade war
- Favourable multilateral / regional / bilateral trade treaties
- Relatively low land price and labour cost
- Extensive investment in infrastructure and utility
- Second factory of the world (after China)
 - Mobile phones, electronics, motor vehicle parts, furniture, household items, garments / textiles.

- Investment licensing procedure for manufacturing sector and setting up company

3. Securing Manufacturing Sites

- Basic due diligence on landlord and factory land: Important documents for verification
- Contractual and payment milestones in acquiring land use right certificate / land lease
- Negotiating legal terms for industrial park land lease contract

WORKSHOP AGENDA

1. Vietnam Manufacturing Landscape

- Major industrial sites and industrial clusters / specialization
- Ports, roads and utilities
- Land lease, management fees, electricity, labour costs

2. Manufacturing Licenses and Investment Incentives

- Export Processing Enterprise in Export Processing Zones and Industrial Zones
- Manufacturing Enterprise in Industrial Zones
- CIT, VAT and Import Duty implications
- Application procedure for EPE and tax incentives

4. Investment License and Company Registration

- Government approvals (IRC / ERC / Business License) and departments involved
- Capital structure approvals – equity and loan forming investment capital
- Banking matters – initial capital injection, DICA and operational account
- Planning for profit / interest / loan / capital repatriation

5. Construction Permits, EIA and Fire Safety

- Milestones in factory construction
- Environment Impact Assessment
- Certificate of Fire Fighting and Protection

6. Tax and Import Duty Planning – Construction and Operational Stage

- VAT on land lease, factory construction, plant and equipment
- Import duty on plant & equipment and inventory
- Export Processing Enterprise status and VAT implications
- Country of Origin Rules
- Transfer Pricing Regulations in brief

7. Human Resources Matters

- Minimum salary, overtime, and other allowances
- Social, health and unemployment insurance
- Trade union and internal labour regulation
- Personal Income Tax for expatriates and Vietnamese employees
- Work permit, tax and visa issues for foreign legal representative, and expatriates

Who Should Attend

- CEOs and Directors of MNCs with manufacturing investment in Vietnam
- CFO, finance directors and managers
- Corporate affairs, legal and company secretarial officers
- Project managers with Vietnam responsibility

Speaker / Consultant



Lim Chor Ghee

**General Director
Tricor Vietnam**

An Australian / Malaysian qualified accountant based in Vietnam since 2007, Chor Ghee has supported many foreign companies in entering Vietnam through M&A and investment licensing application, as well as providing corporate services, taxation, accounting, payroll and business advisory services.

He has successfully developed an advisory and accountancy practice that has since March 2014 merged into Tricor Vietnam. Tricor Vietnam serves a diverse client portfolio ranging from manufacturing, renewable energy, trading / distribution, real estate, construction, services and e-commerce.

Prior to starting his business ventures in Vietnam, Chor Ghee worked in professional practice and commerce. He started his accounting and advisory career with a Big 4 firm in 1993 and then joined a Hong Kong-public listed hospitality / leisure group as an accountant and left as the Group's Vice President (Legal and Corporate Affairs).

Chor Ghee is a member of CPA Australia, Malaysian Institute of Accountants and Chartered Institute of Taxation.

He holds several postgraduate academic qualifications in business administration, political science and e-commerce from distinguished universities in Australia and UK.

Supporting Organization



Tricor Group ("Tricor") is Asia's largest integrated Business, Corporate and Investor Services. As a business enabler, Tricor provides outsourced expertise in corporate administration, compliance and business support functions that allows clients to concentrate on what they do best - Building Business

Tricor Vietnam offers one-stop compliance and advisory services in Vietnam. Tricor professionals are experts in market entry, compliance services and advisory functions. Our specialists in Vietnam provide a comprehensive range of services including:

- Vietnam Market Entry & Business Advisory
- Investment Certificate licensing and company formation, corporate secretarial and administrative services
- Representative office set up and compliance
- Advisory on loan registration and profit repatriation
- Accounting and book-keeping (IFRS and VAS)
- Tax advisory and compliance services
- Mobility and expatriation services (work permit, residence visa and expatriate tax planning)
- Payroll outsourcing and Human Resources Consulting
- Treasury management
- Financial and tax due diligence

Tricor Vietnam maintains offices in Ho Chi Minh City, Hanoi and Danang with more than 80 professionals.

Organizer



Indochina Link derives its synergies from the alliance of regional business advisors, lawyers, accountants and entrepreneurs who are committed to intensifying business and investment link in the Indochina region.

Our alliance members are strong believers of further economic integration in the greater Mekong region. We see vast opportunities offered in this region of abundant natural resources and dynamic population that complements the economic and financial clout of vibrant East Asian economies.

The alliance was incepted in Vietnam in 2007. We have organized many Indochina investment and “doing business” conferences and workshops in Hong Kong, Singapore, Kuala Lumpur, Ho Chi Minh City, Jakarta and Bangkok. Indochina Link has spearheaded many study tours and business exchanges, and has worked with trade promotion institutions and professional bodies for exchanges in the region.

We provide doing business information, and with the growing cross border investment and M&A activities in Indochina, we offer business intelligence, market feasibility studies and market research reports. Working closely with our alliance members in Vietnam, Cambodia, Thailand and Laos, we also offer a full suite of professional services ranging from valuation, due diligence, structuring, tax planning and accounting.

Registration Details

Early Birds! Pay By 27 September 2019

HKD 2,800 per person
(10% discount for groups of 3)

Normal Price

HKD 3,500 per person
(10% discount for groups of 3)

(Half Day workshop - Morning coffee / refreshment provided)

Event Consultants

Mr EC Tan



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Notes:

Confirmation of attendance is subject to receipt of full payment. No cancellation will be entertained after confirmation, but substitutes are allowed

Our Recent Workshops on Vietnam investment

- Vietnam – M&A for business expansion
 - HCMC 23 Aug 2019
- Vietnam – Guide to Investment and Taxation
 - Bangkok 16 Aug 2019
 - Kuala Lumpur 9 Aug 2019
 - Singapore 11 July 2019
 - Hong Kong 17 May 2019
- Vietnam – Renewable Energy projects
 - HCMC 10 July 2019
- Vietnam – Essential Doing Business Guide
 - Singapore 22 Mar 2019
 - Kuala Lumpur 17 Jan 2019
 - Bangkok 11 March 2019
 - Bangkok 2 Nov 2018
 - Hong Kong 4 Sept 2018
 - Kuala Lumpur 20 July 2018
 - Singapore 13 July 2018
 - Bangkok 15 June 2018
 - Hong Kong 9 April 2018
 - Kuala Lumpur 30th March 2018
- Vietnam – New Transfer Pricing Regulations & Tax Finalization 2017
 - Singapore 16 March 2018
 - Ho Chi Minh City 9 March 2018

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Publication



Participants of the seminar will receive the e-book – more than 70 pages of valuable information and tips on doing business successfully in Vietnam. Jointly published by:

- Vietnam Chamber of Commerce and Industry (VCCI)
- IPSOS Business Consulting Vietnam
- Tricor Vietnam
- British Business Group Vietnam (BBGV)

Sign Me Up!
Registration Form



**VIETNAM - GUIDE TO INVESTMENT IN MANUFACTURING
& TAX PLANNING**

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	<u>Name</u>	<u>Email</u>	<u>Designation</u>
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____

(10% discount applies to group of 3 or more)

Company: _____

Address: _____

Telephone: _____ **Fax:** _____

Email: _____ **Contact Person:** _____

Do you have an existing business operation in Vietnam? YES / NO

Payment / Terms & Conditions

Kindly remit to

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Please email the remittance slip to events@indochinalinks.com for our records.

- Confirmation of attendance is subject to receipt of full payment. No cancellation will be allowed after confirmation, but substitutes are allowed. The management have right to change the date / venue of the event with notice to given in advance.



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Speaker from Tricolor Vietnam

Lim Chor Ghee (Mr), General Director

AGENDA

0830 – 0900	Registration and coffee Slideshow / showcase on selective industrial parks in Vietnam
0900 – 1030	<ol style="list-style-type: none"> 1. Vietnam Manufacturing Landscape 2. Manufacturing Licenses and Investment Incentives 3. Securing Manufacturing Sites
1030 - 1045	Coffee Break
1045 – 1230	<ol style="list-style-type: none"> 4. Investment License and Company Registration 5. Construction Permits, EIA and Fire Safety 6. Tax and Import Duty Planning – Construction and Operational Stage 7. Human Resources Matters