

VIETNAM INVESTMENT
Easier Market Entry and Effective Company Management
With New Investment / Enterprise Law
+ Briefing on Tax Incentives
Bangkok Monday 18th January 2016

“Why Vietnam’s economy is outperforming its Southeast Asian peers? Strong exports and record-high foreign direct investments are among the reasons why Vietnam is bucking the broader regional trend of economic slowdown.”

*By Tang See Kit, Channel NewsAsia,
Posted 29 Dec 2015*

With the introduction of New Enterprise Law / New Investment Law, Vietnam continues swiftly along the road of economic liberalization. Many business sectors under Vietnam’s WTO commitment also see local equity condition lifted at the end of 2014. And with the recent conclusion of TPP, AEC, and EU-Vietnam FTA negotiations, the world is coming to Vietnam!

The New Enterprise / Investment Law and the associated implementing regulations tackle significant inconsistencies and uncertainties in the old laws, and paved the way for more efficient M&A transaction and a system of company administration and governance which is somewhat similar to that practiced in Singapore and Hong Kong.

Generous tax incentives continue to be offered in selected industrial parks and certain socio-economic areas, especially for manufacturing and high-tech sectors.

Key Points

- New Enterprise Law / New Investment Law, Decree 78 and Decree 118
- Definition of “foreign-invested” enterprises and its implications

- Simplification of application process for Investment Registration Certificate (IRC)
- Requirement of Enterprise Registration Certificate (ERC) for all enterprises
- Relaxation of including business lines / scope in the Enterprise Registration Certificate
- Licensing process for M&A of existing Vietnamese companies
- Informational contents of IRC and ERC, and reporting requirements (Registration versus Notification requirement clarified)
- Multiple company seals and multiple legal representatives permitted
- Tax incentives and tax planning pointers

Business Implications

- Faster licensing and company set up procedures
- M&A / Joint venture of Vietnamese enterprises up to 51% (Vietnamese) – 49% (Foreign) in non-conditional sectors greatly facilitated
- Simpler investment registration processes and clearer compliance procedures facilitates easier start-up and administration
- Enhanced governance and internal control with multiple seals and legal representatives.

Who Should Attend

- General Directors, CEOs and Directors of companies with Vietnamese operations
- CFO, Financial controllers and chief accountants
- Corporate affairs, legal and company secretarial officers

Speaker / Consultant



Lim Chor Ghee

General Director / Practice Leader
Tricor Vietnam

Based in Vietnam since 2007, Chor Ghee has supported many foreign companies in entering Vietnam through M&A and new investment licensing application, as well as providing taxation, financial management and business advisory support for multinational clients.

He has successfully developed an advisory and accountancy practice that has since March 2014 been merged into Tricor Vietnam. Tricor Global is a global provider of integrated Business, Corporate and Investor Services.

Prior to embarking on his business partnerships in Vietnam, Malaysia and Singapore, Chor Ghee worked in professional practice and commerce. He started his accounting and advisory career with Coopers & Lybrand / Price Waterhouse in Kuala Lumpur from 1993-1996. He then joined Star Cruises Limited (Hong Kong-listed hospitality and leisure group) as an accountant and left as the Group's Vice President (Legal and Corporate Affairs). During his tenure, he managed legal, taxation, and corporate affairs for the group's business operations that spanned more than 15 countries.

Professionally Chor Ghee is a member of the CPA Australia, Malaysian Institute of Accountants and Chartered Institute of Taxation. He holds several postgraduate academic qualifications from distinguished universities in Australia and UK.

Supporting Organizations



Tricor Group ("Tricor"), a member of The Bank of East Asia Group, is a global provider of integrated Business, Corporate and Investor Services. As a business

enabler, Tricor provides outsourced expertise in corporate administration, compliance and business support functions that allows clients to concentrate on what they do best - Building Business.

Tricor Group has built its reputation and professional expertise through the acquisition of certain practices from major international accounting and professional firms globally, as well as through organic growth and development.

Tricor Group's client portfolio includes substantial number of companies listed on the stock exchanges in Hong Kong, Singapore and Malaysia, including many Fortune 500 and other multinational companies operating across international markets.

Tricor professionals are experts in market entry, compliance services and advisory functions. Our specialists in Vietnam provide a comprehensive range of services including:

- Vietnam Market Entry & Business Advisory
- Investment Certificate licensing and company formation, corporate secretarial and administrative services
- Representative Office / Project Office set up and compliance support
- Advisory on loan registration and profit repatriation
- Accounting and book-keeping (IFRS and VAS)
- Tax advisory and compliance services
- Mobility and expatriation services (work permit, residence visa and expatriate tax planning)
- Payroll outsourcing and Human Resources Consulting
- Financial and tax due diligence

Tricor Vietnam has offices in Ho Chi Minh City and Hanoi.

Event Organizer

PELIGO Advanced Learning Academy



A regional alliance of conference organizers and training companies that brings to you strategic financial and business management programs aimed at equipping professionals with global managerial skills. Our event producers have many years of experience in putting together contemporary conference and workshop topics for highly targeted audience. We invite expert speakers who are practicing consultants, senior corporate executives and distinguished academics with extensive experience in the areas of cross border financial management, international tax planning, corporate finance, strategic management and applied accounting. Over the years, we have received the continuous support from our clients and sponsors that include major public listed and multinational companies, large enterprises, government bodies and established consulting firms in the region.



Your business and investment link to the Mekong region

Indochina Link derives its synergies from the alliance of regional business advisors, lawyers, accountants and entrepreneurs who are committed to intensifying business and investment link in the Indochina region.

Our alliance members are strong believers of further economic integration in the greater Mekong region. We see vast opportunities offered in this region of abundant natural resources and dynamic population that complements the economic and financial clout of vibrant East Asian economies.

We have organized many Indochina investment and "doing business" conferences and workshops in Singapore, Hong Kong, Taipei, Kuala Lumpur, Ho Chi Minh City, Jakarta and Bangkok. Indochina Link has spearheaded many study tours and business exchanges, and has worked with trade promotion institutions and professional bodies for exchanges in the region.

Registration Details

Pay By 11 Jan 2016

THB 4,600 per person
(10% discount for groups of 3)

Normal Price

THB 6,000 per person
(10% discount for groups of 3)

Note: Price excludes GST

(Half Day Workshop - Morning coffee / refreshment provided)

Event Consultants

In Thailand:

Sajirat Janyasawad (Ms)

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Contract Person: EC Tan (Mr)

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HP: +84 93321 3273 (Vietnam)

E-mail: events@peligotraining.com

Notes:

Confirmation of attendance is subject to receipt of full payment. No cancellation will be entertained after confirmation, but substitutes are allowed.

Our Track Record (since 2006)

- Vietnam Investment - Easier Market Entry and Effective Company Management with New Investment / Enterprise Law (w.e.f July 2015)
Hong Kong – 8 Oct 2015
Ho Chi Minh City – 14 Oct 2015
Singapore – 31 August 2015
Kuala Lumpur – 31 July 2015
Bangkok – 5 June 2015
- VIETNAM - Market Access, Investment Regulations and Tax Updates
Singapore - Wed 15 April 2015
- VIETNAM – Attractive Business Sectors (Updates), Market Analysis, Market Entry Strategies and Managing Regulatory / Business Issues
Singapore - Thursday 30 October 2014
- VIETNAM - Doing Business and Tax Updates
Bangkok 30 May 2014

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Bangkok Monday 18th January 2016

0830 – 0900	Registration
0900 – 1030	<p>Setting Up and Acquiring Investment / Business</p> <ul style="list-style-type: none"> • New Enterprise Law / New Investment Law, Decree 78 and Decree 118 • Definition of “foreign-invested” enterprises and its implications • Simplification of application process for Investment Registration Certificate (IRC) • Requirement of Enterprise Registration Certificate (ERC) for all enterprises • Relaxation of including business lines / scope in the Enterprise Registration Certificate • Licensing process for M&A of existing Vietnamese companies <p>Case study and discussions</p>
1030 - 1045	Coffee Break
1045 – 1230	<p>Governance and compliance</p> <ul style="list-style-type: none"> • Informational contents of IRC and ERC, and reporting requirements (Registration versus Notification requirement clarified) • Governance and administrative structure of Vietnamese enterprises • Multiple company seals and multiple legal representatives permitted <p>Tax incentives and tax planning pointers</p> <ul style="list-style-type: none"> • Tax incentives and tax planning pointers
Afternoon (230pm onwards)	Private Consultation Tricor Thailand office By prior appointment only

Sign Me Up!
Registration Form



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KingPower Pullman Hotel, Bangkok
Monday 18th January 2016 (0900 - 1230)

	<u>Name</u>	<u>Email</u>	<u>Designation</u>
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____

(10% discount applies to group of 3 or more)

Company: _____

Address: _____

Telephone: _____ **Fax:** _____

Email: _____ **Contact Person:** _____

Do you have an existing business operation in Vietnam? YES / NO

Payment / Terms & Conditions

- Invoice shall be raised by **PLG PLUS LIMITED** upon registration.
- Confirmation of attendance is subject to receipt of full payment. No cancellation will be allowed after confirmation, but substitutes are allowed. The management have right to change the date / venue of the event (in unavoidable situation) with notice to be given in advance to participants.